RESEARCHING LIBRARY FUNDERS AND GRANT OPPORTUNITIES

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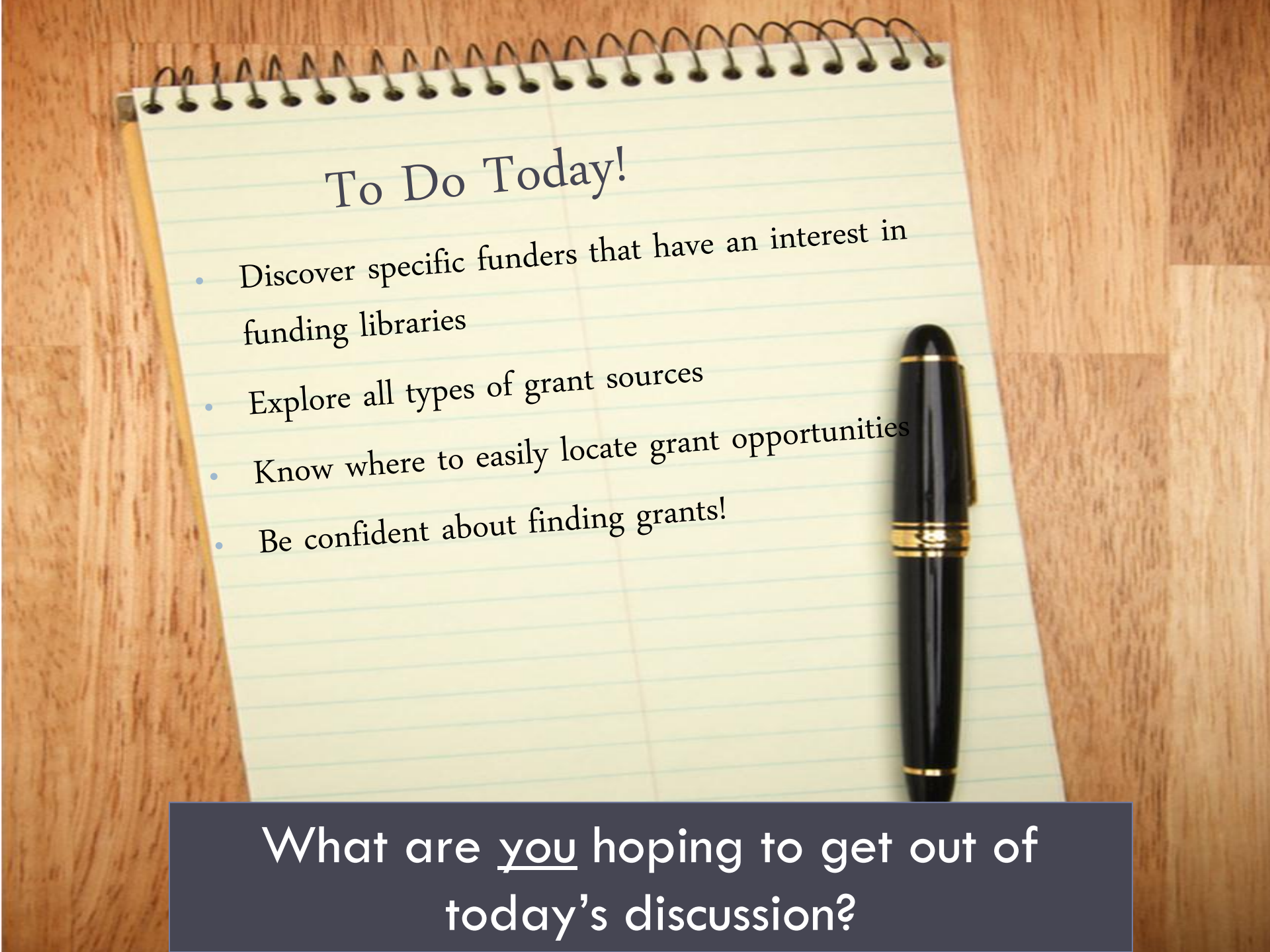
April 13, 2011

LibraryLink NJ:
The New Jersey Library Cooperative

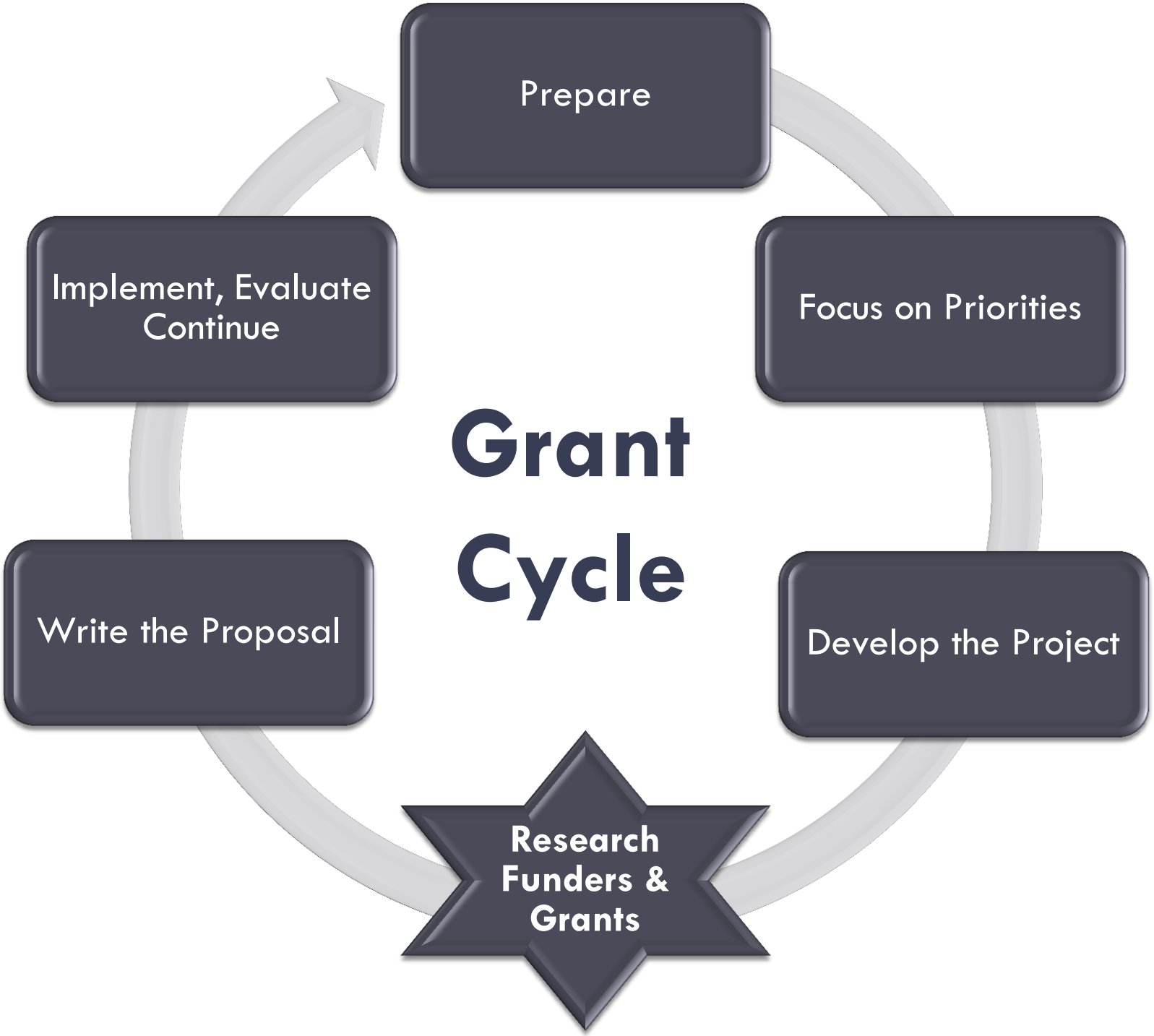

To Do Today!
Discover specific funders that have an interest in funding libraries
Explore all types of grant sources
Know where to easily locate grant opportunities
Be confident about finding grants!
What are you hoping to get out of today's discussion?

Poll:
Have you written a grant proposal?

New to grant work?

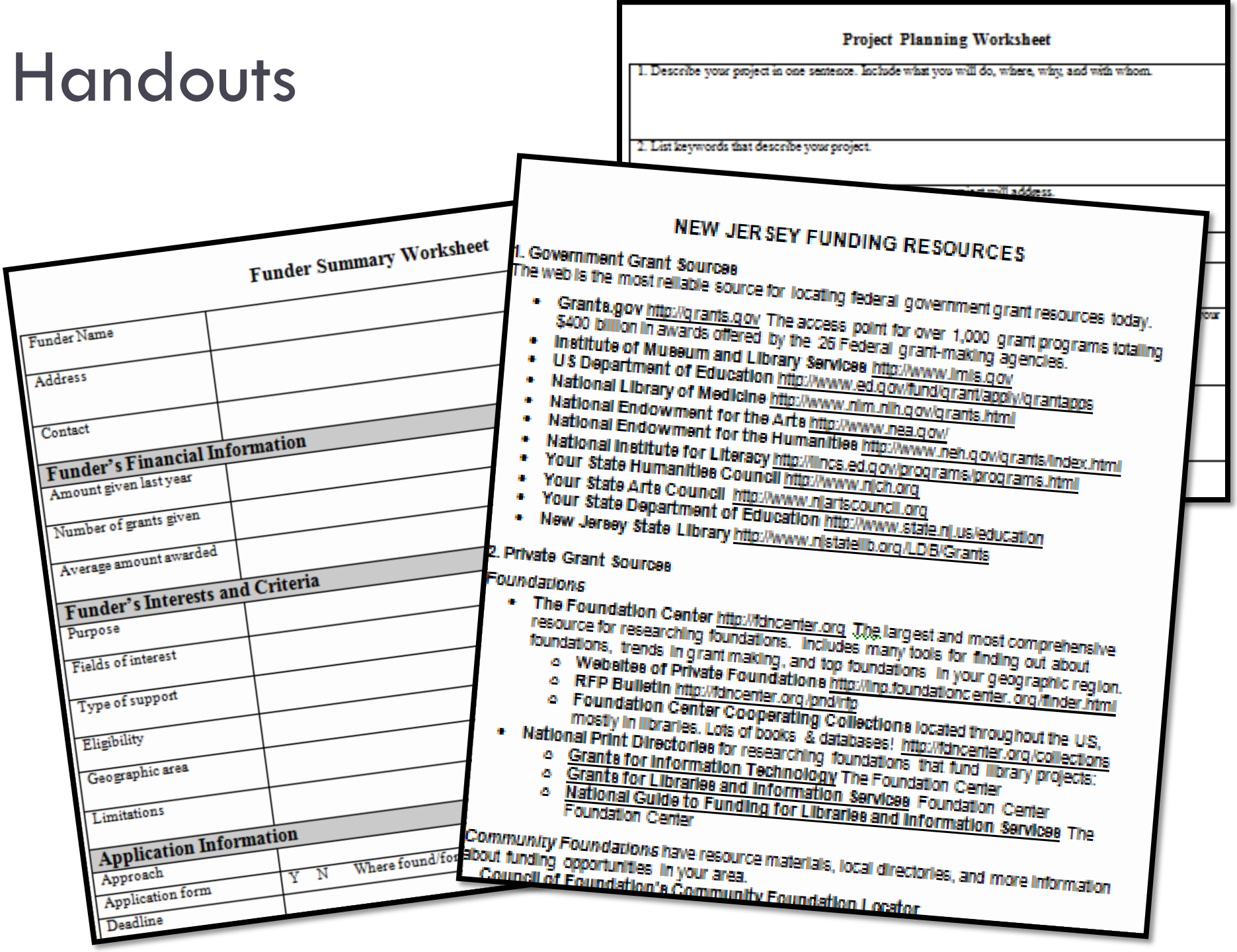
You have experience:

- finding information,
- answering questions,
- serving the community, and
- building relationships.


Prepare
Focus on Priorities
Develop the Project
Research Funders & Grants
Write the Proposal
Implement, Evaluate Continue
Grant Cycle

It’s all about the people… not the money

Handouts



Project Planning Worksheet

1. Describe your project in one sentence. Include what you will do, where, why, and with whom.

2. List keywords that describe your project.

Funder Summary Worksheet

Funder Name	
Address	
Contact	
Funder's Financial Information	
Amount given last year	
Number of grants given	
Average amount awarded	
Funder's Interests and Criteria	
Purpose	
Fields of interest	
Type of support	
Eligibility	
Geographic area	
Limitations	
Application Information	
Approach	Y N Where found/for
Application form	
Deadline	

NEW JERSEY FUNDING RESOURCES

1. Government Grant Sources

The web is the most reliable source for locating federal government grant resources today.

- Grants.gov http://grants.gov The access point for over 1,000 grant programs totalling $400 billion in awards offered by the 26 Federal grant-making agencies.
- Institute of Museum and Library Services http://www.imls.gov
- U S Department of Education http://www.ed.gov/fund/grant/apply/grantapps
- National Library of Medicine http://www.nlm.nih.gov/grants.html
- National Endowment for the Arts http://www.nea.gov/
- National Endowment for the Humanities http://www.neh.gov/grants/index.html
- National Institute for Literacy http://lincs.ed.gov/programs/programs.html
- Your State Humanities Council http://www.nj1ch.org
- Your State Arts Council http://www.njartscouncil.org
- Your State Department of Education http://www.state.nj.us/education
- New Jersey State Library http://www.njstatelib.org/LDB/Grants

2. Private Grant Sources

Foundations

- The Foundation Center http://fdncenter.org The largest and most comprehensive resource for researching foundations. Includes many tools for finding out about foundations, trends in grant making, and top foundations in your geographic region.
  - Websites of Private Foundations http://lnp.foundationcenter.org/finder.html
  - RFP Bulletin http://fdncenter.org/pnd/rfp
  - Foundation Center Cooperating Collections located throughout the US, mostly in libraries. Lots of books & databases! http://fdncenter.org/collections
- National Print Directories for researching foundations that fund library projects:
  - Grants for Information Technology The Foundation Center
  - Grants for Libraries and Information Services Foundation Center
  - National Guide to Funding for Libraries and Information Services The Foundation Center

Community Foundations have resource materials, local directories, and more information about funding opportunities in your area.

Council of Foundation's Community Foundation Locator

Categories of Grants

- Government:
  - Federal
  - State
  - Local
- Private:
  - Foundations
  - Corporations and Businesses
  - Clubs and Organizations
  - Professional and Trade Associations

Federal Grant Sources

- **Institute of Museum and Library Services**
  http://www.imls.gov
- **US Department of Education**
  http://www.ed.gov/fund/grant/apply/grantapps
- **National Library of Medicine**
  http://www.nlm.nih.gov/grants.html
- **National Endowment for the Arts**
  http://www.nea.gov/
- **National Endowment for the Humanities**
  http://www.neh.gov/grants/index.html
- **National Institute for Literacy**
  http://www.nifl.gov/nifl/grants_contracts.html

State and Local Government Sources

- **New Jersey Humanities Council** http://www.njch.org
- **New Jersey State Council on the Arts** http://www.njartscouncil.org
- **New Jersey Department of Education** http://www.nj.gov/education
- **New Jersey State Library** http://ldb.njstatelib.org/grants
- **City** (Arts, Business, Community Development, Environmental, Historical Preservation, Education, Youth, Technology, Archival)

Private Funding Sources

- Foundations
- Corporations
- Clubs and Organizations
- Professional Associations

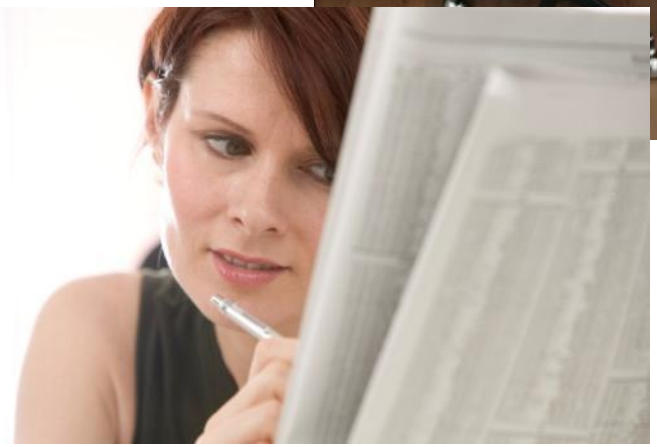
McCune Charitable Foundation

TARGET

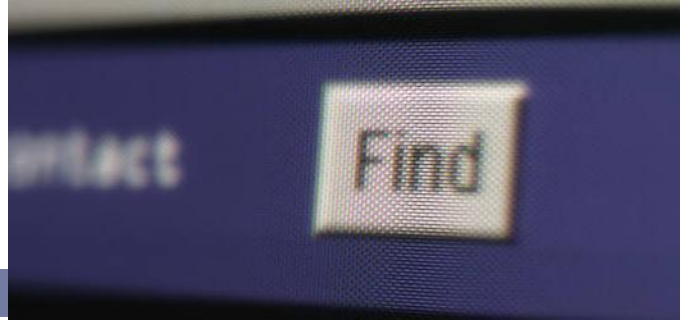
ALA American Library Association

Rotary International

RESOURCES for Finding Grants



Search Tips

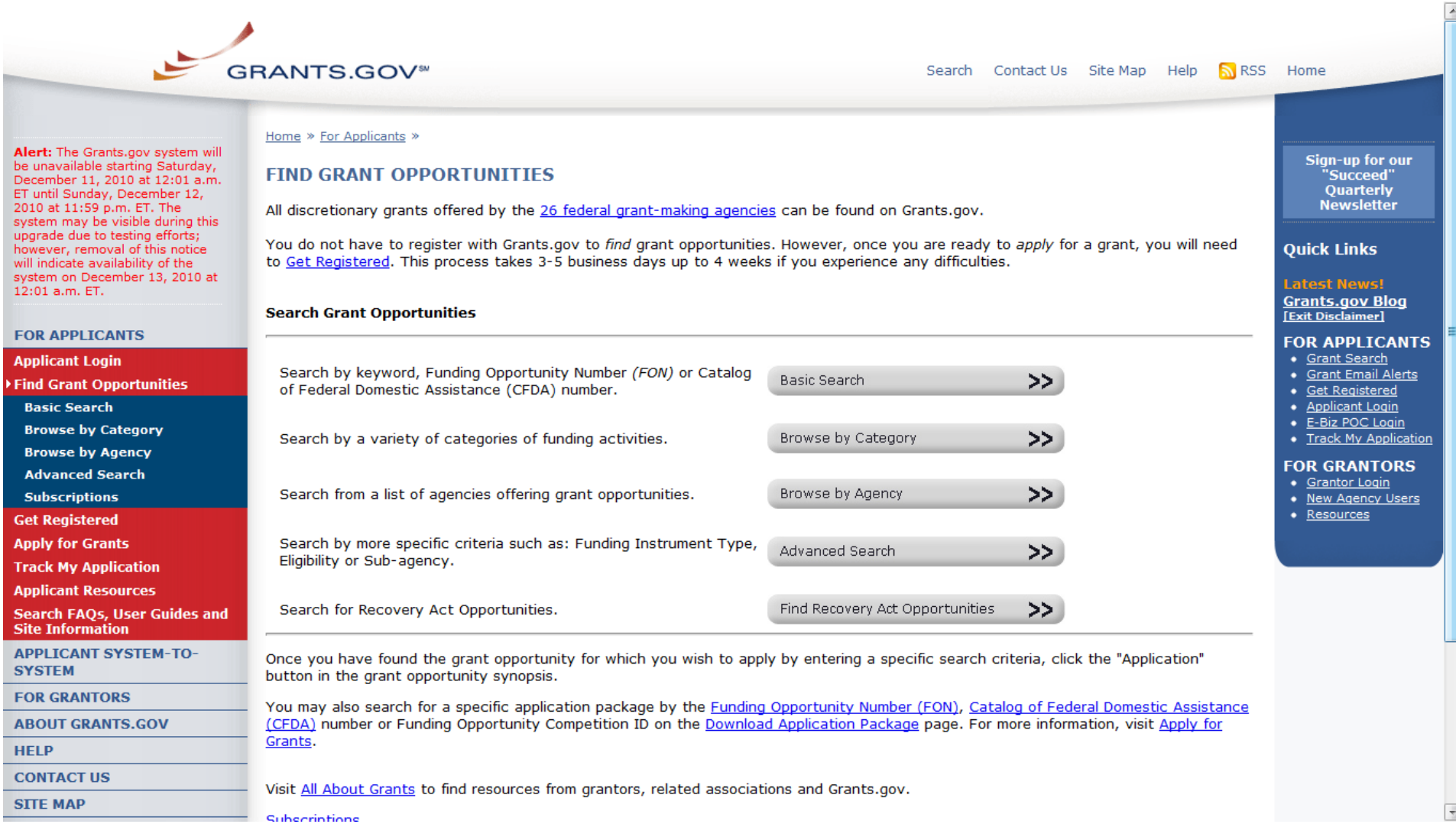


- **Translate your project into the language of the resources and funders**
  - key words, subject matter, geographic area, target audience, gender, race, and any parameters that fit
  - Refine and target your search, work from general to specific
- **Learn all about prospective grantors** to find a good match!
- **Visit prospective grantor websites**
  - annual reports, success stories of previous grants, staff biographies, current guidelines.
- Nonprofit Intelligence: Guidestar.org; search on 990s
- Record what you find; Keep your research organized

Learning About Funders

- **Basic Information:** name, address, contact information; background of key people (officers, donors, staff, trustees)
- **Grantmaking Philosophy/Program Emphasis:** grant history; mission; program interests, population focus, geographic focus, types of support provided.
- **Financial Information.** Assets/market value; contributions reported in past; range of grants and typical grant size.
- **Application Process.** Application guidelines; application forms/common proposal format; initial approach; deadlines; meeting dates.

Grants.gov


GRANTS.GOV
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Contact Us
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Help
RSS
Home
Alert: The Grants.gov system will be unavailable starting Saturday, December 11, 2010 at 12:01 a.m. ET until Sunday, December 12, 2010 at 11:59 p.m. ET. The system may be visible during this upgrade due to testing efforts; however, removal of this notice will indicate availability of the system on December 13, 2010 at 12:01 a.m. ET.
FOR APPLICANTS
Applicant Login
Find Grant Opportunities
Basic Search
Browse by Category
Browse by Agency
Advanced Search
Subscriptions
Get Registered
Apply for Grants
Track My Application
Applicant Resources
Search FAQs, User Guides and Site Information
APPLICANT SYSTEM-TO-SYSTEM
FOR GRANTORS
ABOUT GRANTS.GOV
HELP
CONTACT US
SITE MAP
Home » For Applicants »
FIND GRANT OPPORTUNITIES
All discretionary grants offered by the 26 federal grant-making agencies can be found on Grants.gov.
You do not have to register with Grants.gov to find grant opportunities. However, once you are ready to apply for a grant, you will need to Get Registered. This process takes 3-5 business days up to 4 weeks if you experience any difficulties.
Search Grant Opportunities
Search by keyword, Funding Opportunity Number (FON) or Catalog of Federal Domestic Assistance (CFDA) number.
Basic Search >>
Search by a variety of categories of funding activities.
Browse by Category >>
Search from a list of agencies offering grant opportunities.
Browse by Agency >>
Search by more specific criteria such as: Funding Instrument Type, Eligibility or Sub-agency.
Advanced Search >>
Search for Recovery Act Opportunities.
Find Recovery Act Opportunities >>
Once you have found the grant opportunity for which you wish to apply by entering a specific search criteria, click the "Application" button in the grant opportunity synopsis.
You may also search for a specific application package by the Funding Opportunity Number (FON), Catalog of Federal Domestic Assistance (CFDA) number or Funding Opportunity Competition ID on the Download Application Package page. For more information, visit Apply for Grants.
Visit All About Grants to find resources from grantors, related associations and Grants.gov.
Subscriptions
Sign-up for our "Succeed" Quarterly Newsletter
Quick Links
Latest News!
Grants.gov Blog
[Exit Disclaimer]
FOR APPLICANTS
Grant Search
Grant Email Alerts
Get Registered
Applicant Login
E-Biz POC Login
Track My Application
FOR GRANTORS
Grantor Login
New Agency Users
Resources

More Federal Government Funding Resources

- Catalog of Federal Domestic Assistance (CFDA) www.cfda.gov
- Federal Agency websites
- Federal Register www.gpoaccess.gov/fr/index.html
- Primary Source www.imls.gov/news/source.shtm
- TGCI Federal Register Grant Announcements www.tgci.com

A Nation of Learners

The Institute's mission is to create strong libraries and museums that connect people to information and ideas. Read more

Acting Director's Message

I am pleased to let you know that IMLS has just released *Connecting to Collections: A Report to the Nation*. As many of you are aware, the 2005 IMLS-supported Heritage Health Index provided a comprehensive look at the state of collections held in libraries, museums, archives, scientific organizations and historical societies. Read more

MUSEUMS, LIBRARIES, AND 21st Century Skills

The *Museums, Libraries, and 21st Century Skills* initiative underscores the critical role our nation's museums and libraries play in helping citizens build such 21st century skills as information, communications and technology literacy, critical

Project Profile

Attracting a Vietnamese Audience

When Children's Discovery Museum of San Jose, California, set a goal to boost its overall attendance in a way that matched local demographics, it knew it had to attract a lot more Vietnamese visitors. That's because San Jose has the largest urban Vietnamese population outside of Vietnam. During the museum's three-year initiative, the staff learned a lot about the Vietnamese community and its internal divisions.
Read more

Connecting to Collections ...A Call to Action...

grant search

Find Available Grants
Search grants by grant name, institution, or project type.

- Select - go

Search Awarded Grants
Search our archive of grants awarded by the Institute.
Search now

Institute news

November 4, 2010--
IMLS Holds 21st Century Skills Workshop at the San Francisco Public Library

October 27, 2010--
Six New Members of National Museum and Library Services Board Take Oath of Office

View all

primary source

View the latest issue now

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budget & performance

Learn More about the

State Government Resources

ldb.njstatelib.org/grants

Contact | Directions | Hours

For the Public | For Sta

Library Development Bureau

Strengthening library information and literacy services since 1971

NEW JERSEY COUNCIL FOR THE HUMANITIES

http://www.njch.org/grants.html

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  - About LDB
  - Adult Services
  - Calendar of Events
  - Construction Bond Fund
  - Directories of Libraries
  - Grants
    - Gates Foundation State Partnership Program
    - Library Grant Information
      - Applying for Foundation and Corporate Grants
      - Foundation Grants
      - Internet Resources on

LDB Home › Grants ›

Library Grant Information

in: for libraries

State Library Administered Grants

- Laura Bush 21st Century Librarian Program

Preparing Grant Applications

Applying for Foundation and Corporate Grants

Guidelines for preparing foundation and corporation grant applications.
Other online sources of information for preparing applications for state-sponsored, foundation, corporation, etc. grants.

Internet Resources on Grant Preparation

Other Sources of Information and Funding

- Internet Resources on Grants and Fund Raising
- Foundation Grants

enter search term(s)

Search all NJSL

Search now

Report issues here

Find a problem with or have a suggestion about our website? Let us know.

More like this

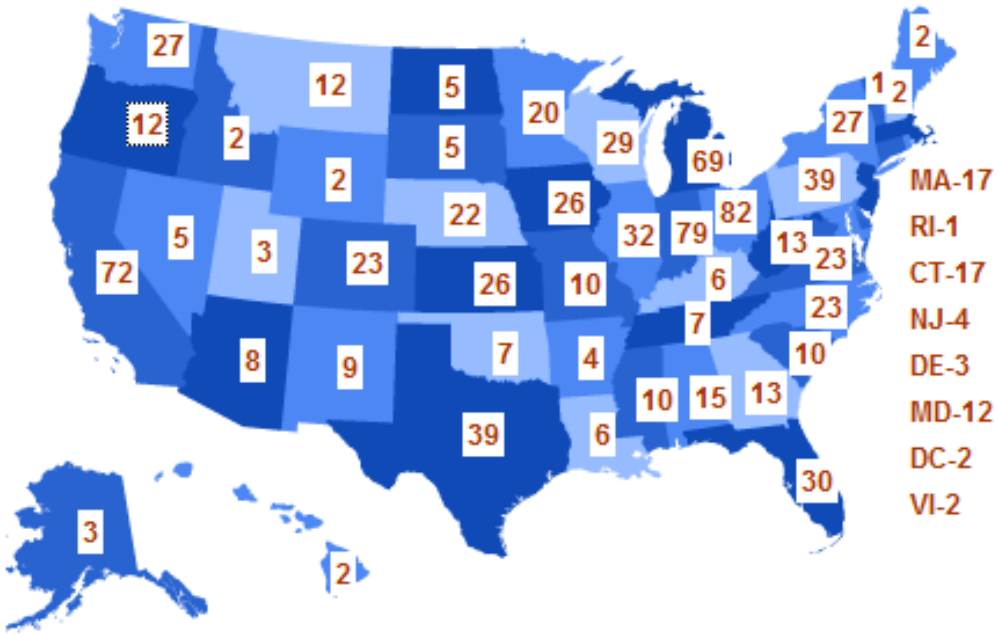
- Applying for Foundation and Corporate Grants
- Internet Resources on Grants and Fundraising
- Internet Resources on Grant Preparation

Foundation Grant Resources

Community Foundations

Community Foundation Locator

Find community foundations by clicking on the map below* or by using the search function



* Community foundation members' affiliates are included in number of foundations per state.

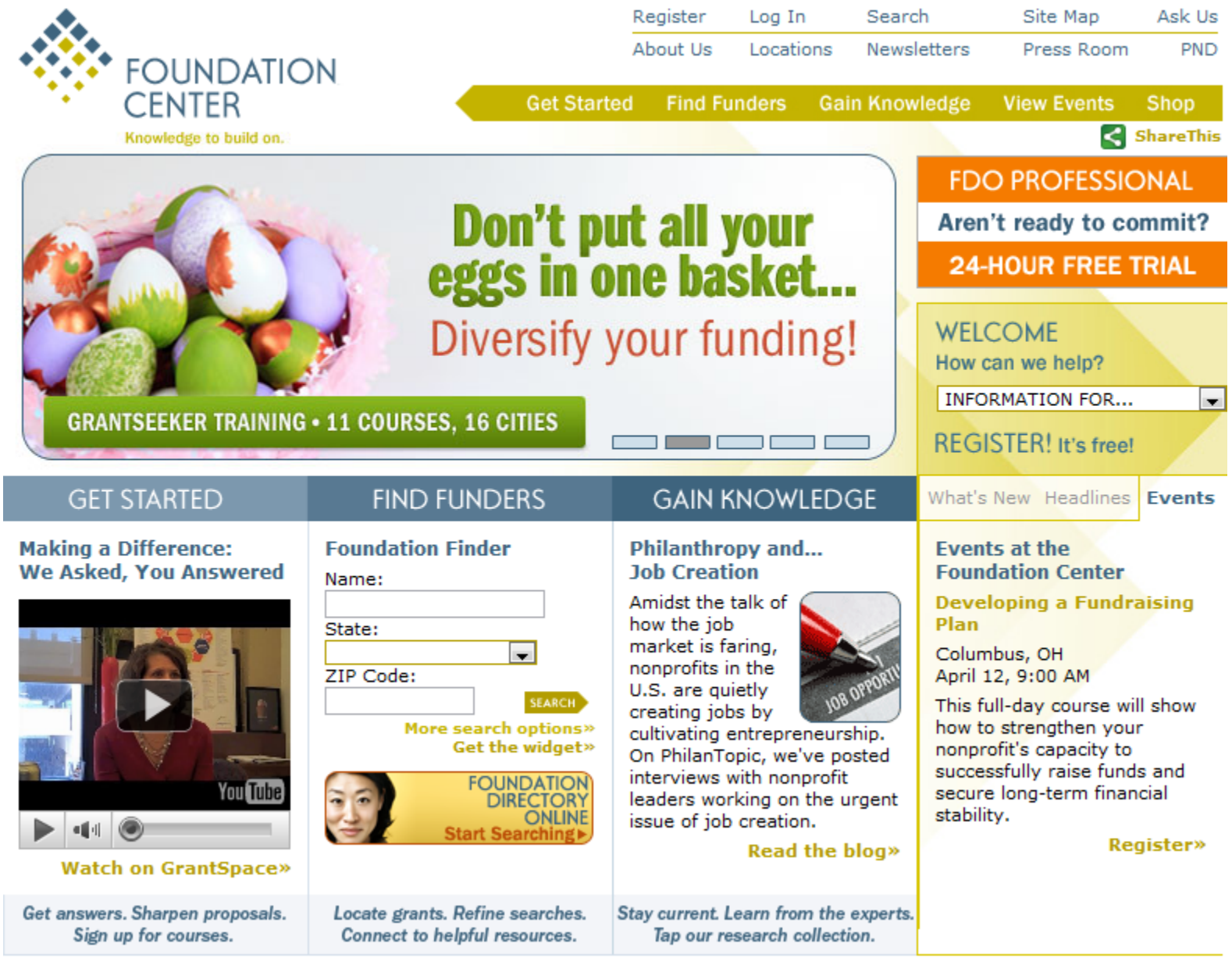
Search

for community foundations that serve any region *OR* the zip code.

Find Foundations

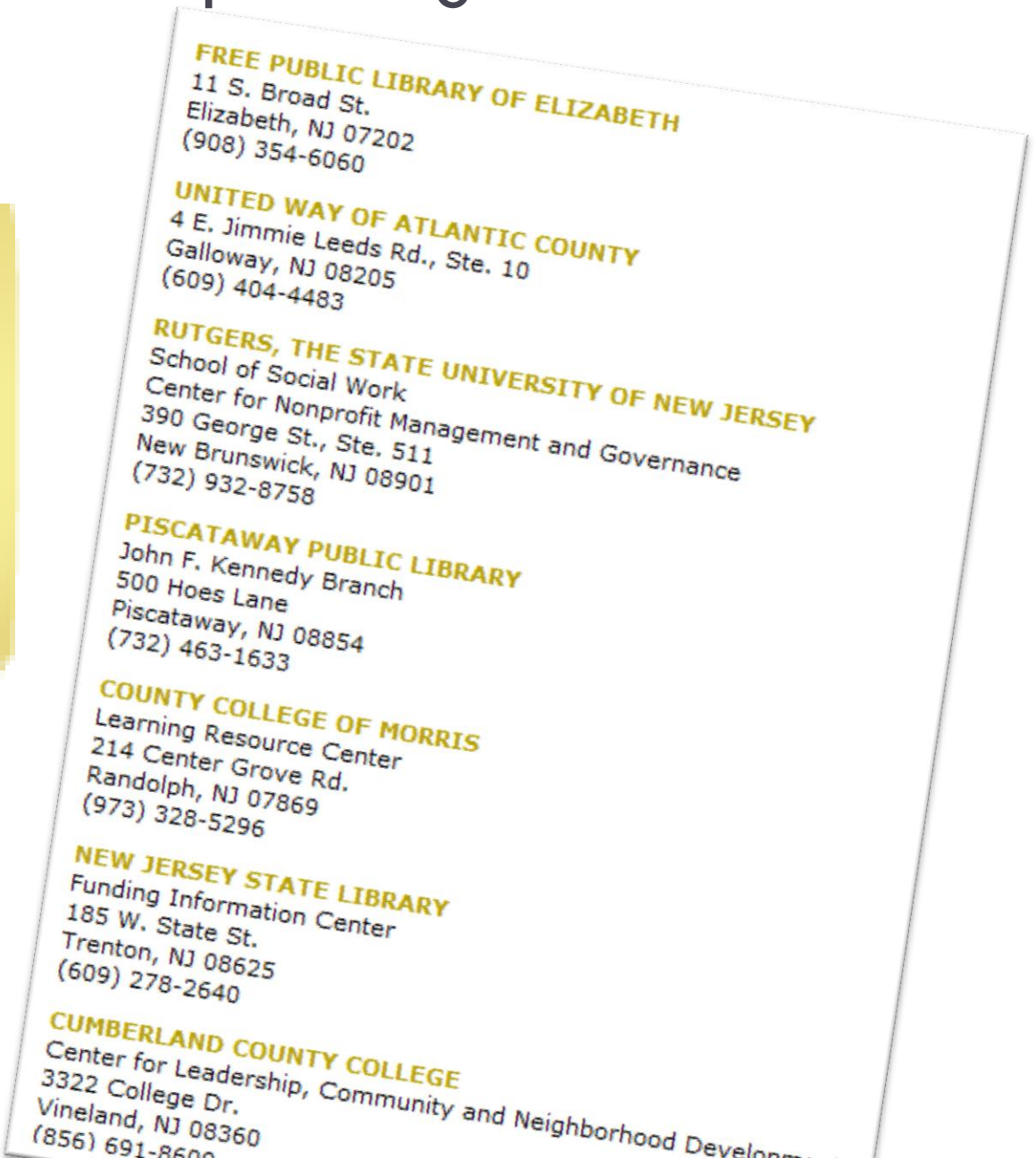
http://cof.org/whoweserve/community/resources/SearchResults.cfm?navItemNumber=15626&state=FL

http://foundationcenter.org



Foundation Center Cooperating Collections

Electronic & print resources!!



FREE PUBLIC LIBRARY OF ELIZABETH
11 S. Broad St.
Elizabeth, NJ 07202
(908) 354-6060

UNITED WAY OF ATLANTIC COUNTY
4 E. Jimmie Leeds Rd., Ste. 10
Galloway, NJ 08205
(609) 404-4483

RUTGERS, THE STATE UNIVERSITY OF NEW JERSEY
School of Social Work
Center for Nonprofit Management and Governance
390 George St., Ste. 511
New Brunswick, NJ 08901
(732) 932-8758

PISCATAWAY PUBLIC LIBRARY
John F. Kennedy Branch
500 Hoes Lane
Piscataway, NJ 08854
(732) 463-1633

COUNTY COLLEGE OF MORRIS
Learning Resource Center
214 Center Grove Rd.
Randolph, NJ 07869
(973) 328-5296

NEW JERSEY STATE LIBRARY
Funding Information Center
185 W. State St.
Trenton, NJ 08625
(609) 278-2640

CUMBERLAND COUNTY COLLEGE
Center for Leadership, Community and Neighborhood Develop
3322 College Dr.
Vineland, NJ 08360
(856) 691-8600

JOBS
RFPs
NEWS
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FREE SHIPPING
FOUNDATION GRANTS TO INDIVIDUALS

REQUESTS FOR PROPOSALS

Philanthropy News Digest publishes RFPs and notices of awards as a free service for grant-making organizations and nonprofits. To have your RFP considered for publication, please email **pndrfp@foundationcenter.org** with a Word document, text-only file, or link to a Web site explaining the program scope, grantee qualifications, application instructions, and deadlines. We require notice of funding opportunities five weeks in advance of their deadlines.

New RFPs

Children and Youth

Recreational Boating & Fishing Foundation Invites Applications for Youth Education Grants
A total of up to $800,000 will be awarded for programs that provide hands-on introduction to boating and fishing in underserved and minority communities; youth-focused organizations are encouraged to apply....

Posted on November 12, 2010
Deadline: December 27, 2010

Civil and Human Rights

Bread & Roses Community Fund Offers Grants for Criminal Justice System Reform Work in Delaware Valley
Grants of up to $6,000 will be awarded to Philadelphia-area organizations working to address the root causes of crises in the federal criminal justice system....

Posted on November 8, 2010
Deadline: December 1, 2010

Community Improvement/Development

Fiskars Invites Applications for Project Orange Thumb Garden Grants and Makeovers
Grants worth $5,000 plus program support will be given to community groups conducting gardening projects in their neighborhoods; one applicant will receive a complete garden makeover....

Posted on November 12, 2010
Deadline: December 31, 2010

Education

Burroughs Wellcome Fund Invites Applications for Career Awards for Science and Mathematics Teachers in North Carolina
Five awards of $175,000 will be awarded to outstanding science and math teachers working in elementary, middle, and high schools in North Carolina....

SEARCH RFPs
library
GO

BROWSE BY SUBJECT
Select a subject

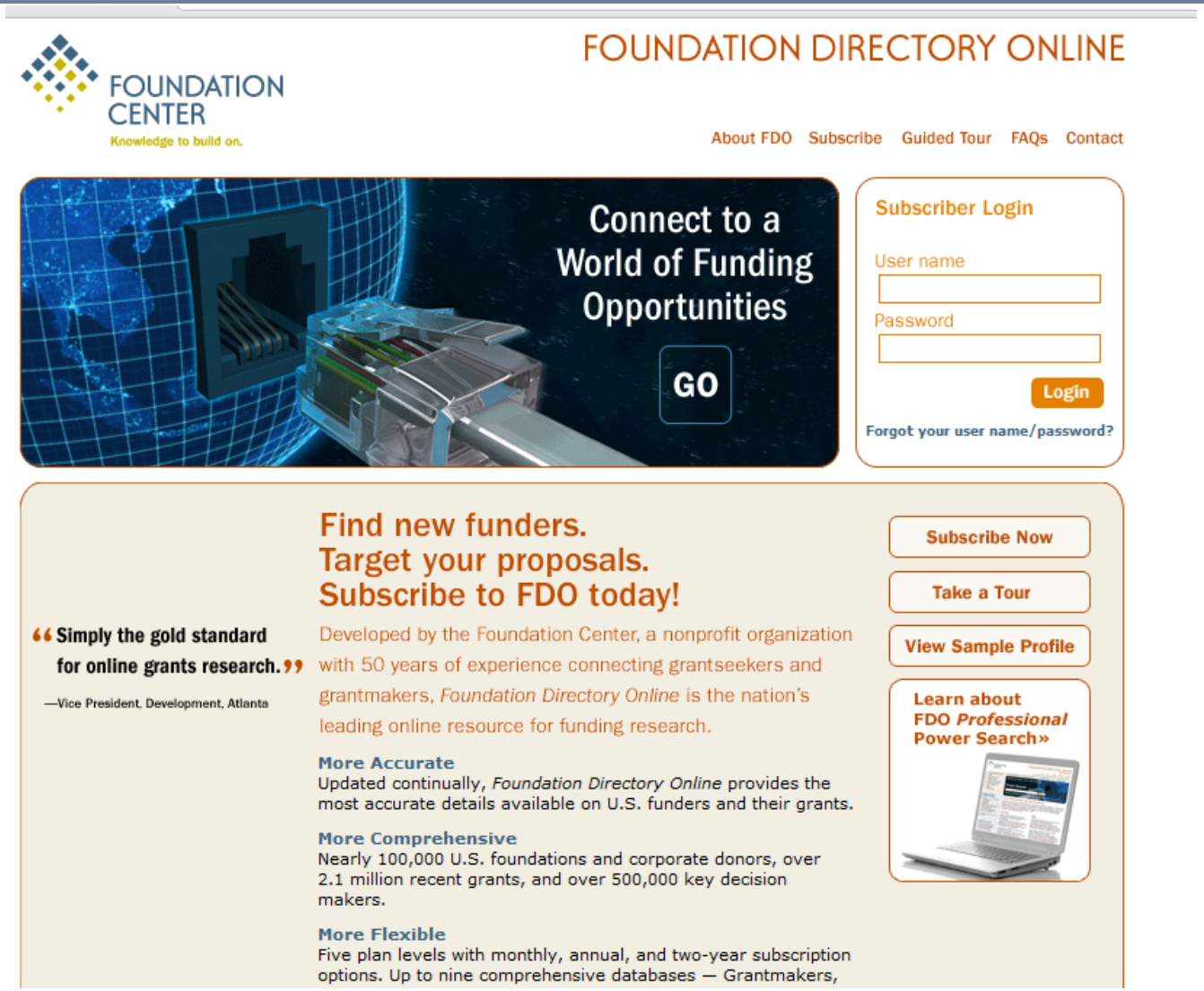
PND POLL

Has your organization incorporated social media in its end-of-year fundraising appeals?

- Yes
- No
- Social what?

VOTE Current Results

http://fconline.foundationcenter.org/



Foundation Grants

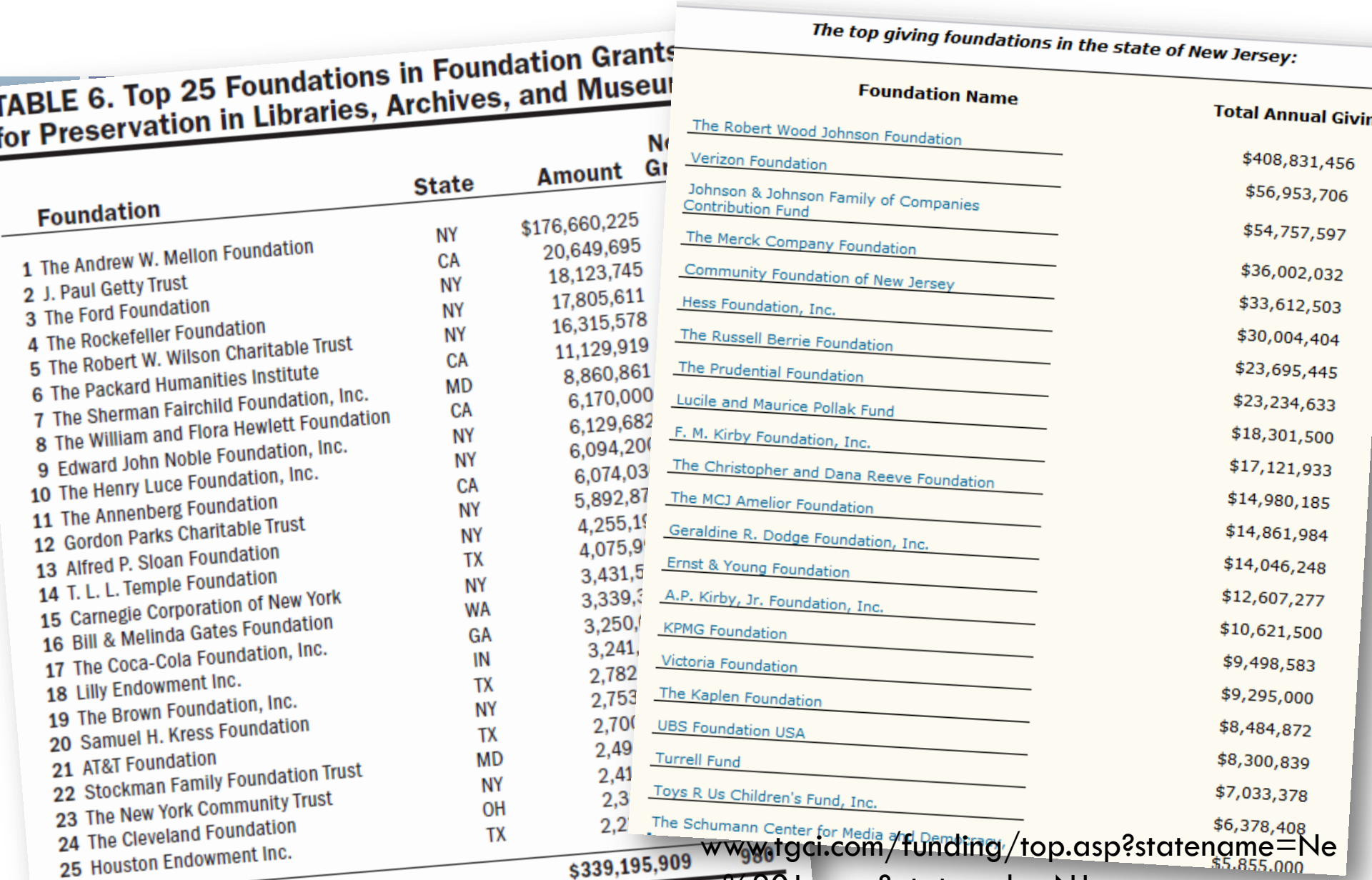


TABLE 6. Top 25 Foundations in Foundation Grants for Preservation in Libraries, Archives, and Museu

	Foundation	State	Amount	No. Gr
1	The Andrew W. Mellon Foundation	NY	$176,660,225	
2	J. Paul Getty Trust	CA	20,649,695	
3	The Ford Foundation	NY	18,123,745	
4	The Rockefeller Foundation	NY	17,805,611	
5	The Robert W. Wilson Charitable Trust	NY	16,315,578	
6	The Packard Humanities Institute	CA	11,129,919	
7	The Sherman Fairchild Foundation, Inc.	MD	8,860,861	
8	The William and Flora Hewlett Foundation	CA	6,170,000	
9	Edward John Noble Foundation, Inc.	NY	6,129,682	
10	The Henry Luce Foundation, Inc.	NY	6,094,20(	
11	The Annenberg Foundation	CA	6,074,03	
12	Gordon Parks Charitable Trust	NY	5,892,87	
13	Alfred P. Sloan Foundation	NY	4,255,19	
14	T. L. L. Temple Foundation	TX	4,075,9(	
15	Carnegie Corporation of New York	NY	3,431,5	
16	Bill & Melinda Gates Foundation	WA	3,339,3	
17	The Coca-Cola Foundation, Inc.	GA	3,250,(	
18	Lilly Endowment Inc.	IN	3,241,	
19	The Brown Foundation, Inc.	TX	2,782	
20	Samuel H. Kress Foundation	NY	2,753	
21	AT&T Foundation	TX	2,70(	
22	Stockman Family Foundation Trust	MD	2,49	
23	The New York Community Trust	NY	2,41	
24	The Cleveland Foundation	OH	2,3	
25	Houston Endowment Inc.	TX	2,2	
	TOTAL		$339,195,909	986

The top giving foundations in the state of New Jersey:

Foundation Name	Total Annual Givin
The Robert Wood Johnson Foundation	$408,831,456
Verizon Foundation	$56,953,706
Johnson & Johnson Family of Companies Contribution Fund	$54,757,597
The Merck Company Foundation	$36,002,032
Community Foundation of New Jersey	$33,612,503
Hess Foundation, Inc.	$30,004,404
The Russell Berrie Foundation	$23,695,445
The Prudential Foundation	$23,234,633
Lucile and Maurice Pollak Fund	$18,301,500
F. M. Kirby Foundation, Inc.	$17,121,933
The Christopher and Dana Reeve Foundation	$14,980,185
The MCJ Amelior Foundation	$14,861,984
Geraldine R. Dodge Foundation, Inc.	$14,046,248
Ernst & Young Foundation	$12,607,277
A.P. Kirby, Jr. Foundation, Inc.	$10,621,500
KPMG Foundation	$9,498,583
Victoria Foundation	$9,295,000
The Kaplen Foundation	$8,484,872
UBS Foundation USA	$8,300,839
Turrell Fund	$7,033,378
Toys R Us Children's Fund, Inc.	$6,378,408
The Schumann Center for Media and Democracy	$5,855,000

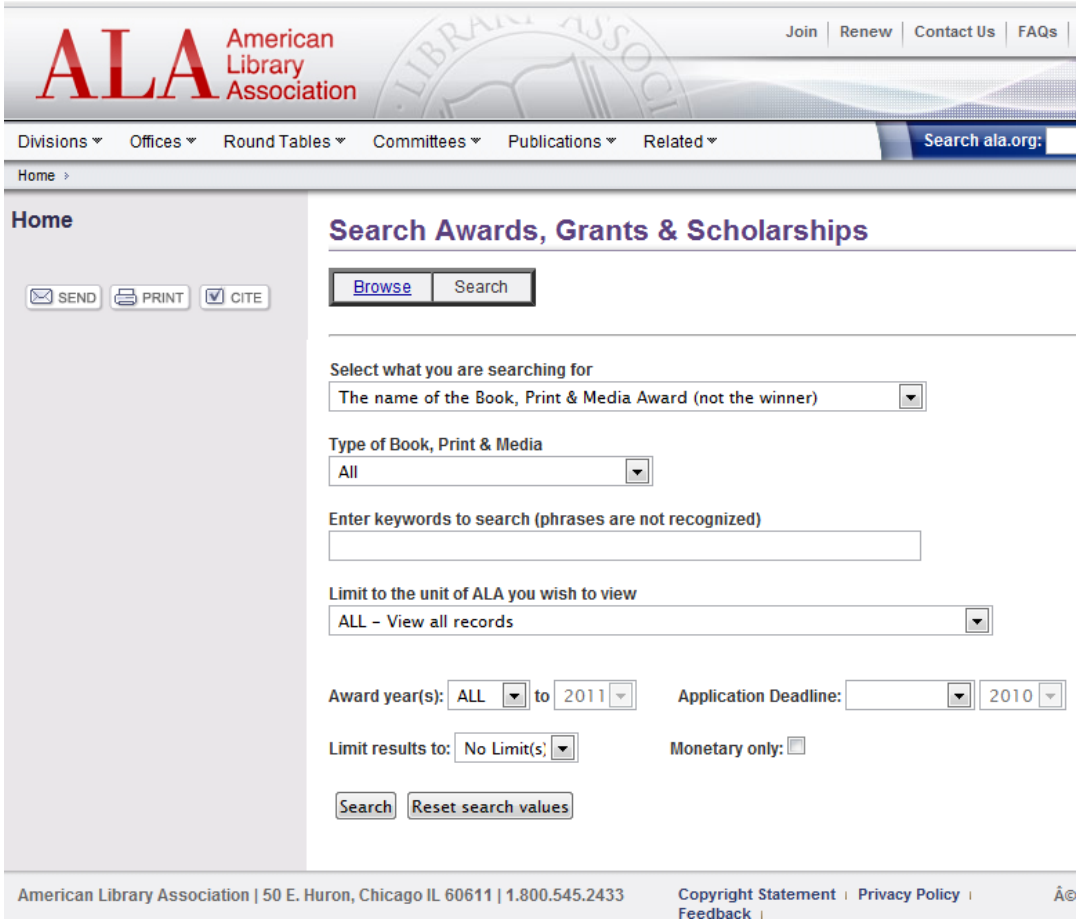
www.tgci.com/funding/top.asp?statename=New%20Jersey&statecode=NJ

Corporate Grant Resources

- Visit web sites of corporations that operate in your community for information about their priorities, grant guidelines, and deadlines.
- **Grantsmanship Center Corporate Giving** (banks, grocery stores, utilities, stores, etc.) http://www.tgci.com/funding/cgps.asp?statename=Florida&statecode=FL
- **National Directory of Corporate Giving** - print directory for corporate funders from The Foundation Center.

Professional Organizations

ALA Awards & Scholarships
http://www.ala.org/Template.cfm?Section=grantfellowship
American Association of School Librarians
http://www.ala.org/aasl/resources/funding.html
SLA Scholarships & Grants http://www.sla.org/content/learn/scholarship/index.cfm
PLA Awards and Grants http://www.ala.org/ala/mgrps/divs/pla/plaawards/index.cfm



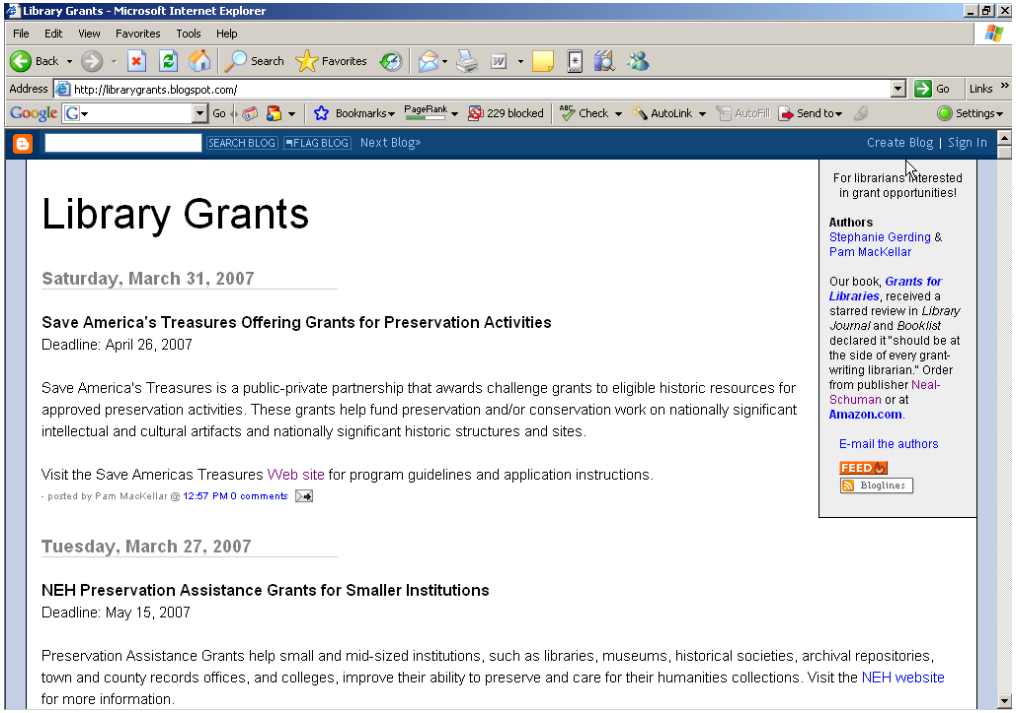
Don't forget local grants!

- Research your local community directory http://fdncenter.org/getstarted/topical/sl_dir.html

- Michigan State University's service clubs & civic organizations list http://staff.lib.msu.edu/harris23/grants/servicec.htm

- Your local government, yellow pages, friends, and staff may also know local clubs and organizations that provide funding

Library Grants Blog



http://librarygrants.blogspot.com

Print Resources

- *Annual Register of Grant Support*. Information Today.
- *Big Book of Library Grant Money*. American Library Association.
- *Grants for Information Technology*, *Grants for Libraries and Information Services*, and the *National Guide to Funding for Libraries and Information Services*. Foundation Center.
- *Directory of Building and Equipment Grants: A Reference Directory Identifying Building, Renovation, and Equipment Grants Available to Nonprofit Organizations*. Research Grant Guides.
- *Winning Grants: A How-To-Do-It Manual for Librarians with Multimedia Tutorials and DVD Tools,* Neal-Schuman, 2010.

Top 8 Sites to Search for Library Grants

- **Library Grants Blog** http://librarygrants.blogspot.com
- **Foundation Center RFP Bulletin** fdncenter.org/pnd/rfp
- **Grants.gov** grants.gov
- **IMLS** http://www.imls.gov/applicants/name.shtm
- **National Endowment for the Humanities** http://www.neh.gov/grants/index.html
- **National Network of Libraries of Medicine** http://www.nnlm.gov/projects
- **The U.S. Department of Education** http://www.ed.gov/fund/landing.jhtml?src=rt
- **State Libraries** http://www.imls.gov/programs/libraries.shtm

What grant sources and resources do you recommend?

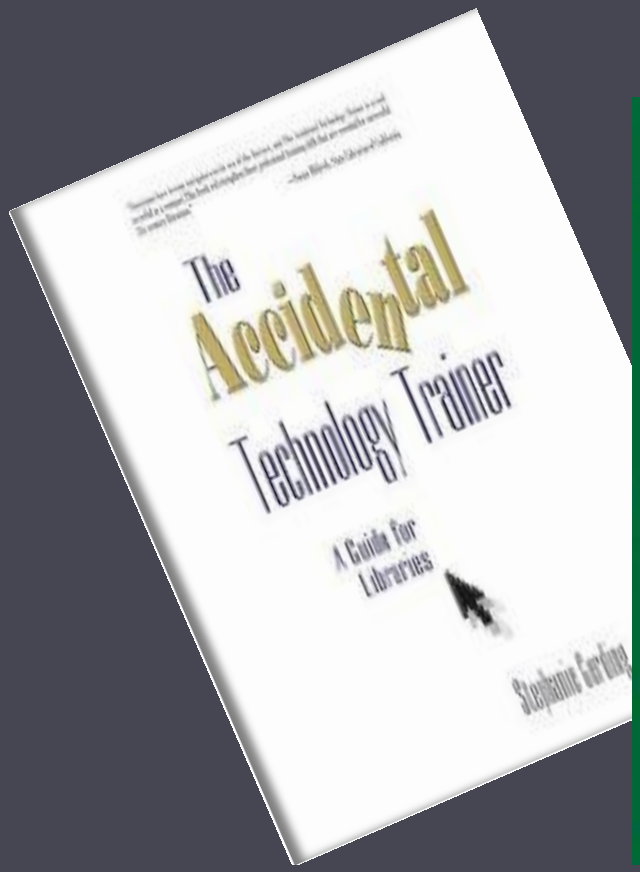
Funders Aren't ATMs…

This one is
just my size.

Tell Everyone!

Keep Up-to-Date

- ***Library Grants Blog*** library grant opportunities librarygrants.blogspot.com
- ***Primary Source*** Institute of Museum and Library Services' monthly e-mail newsletter. http://www.imls.gov/utility/subscribe.htm
- ***NEH Connect!*** The National Endowment for the Humanities' electronic newsletter http://www.neh.gov/news/nehconnect.html
- ***RFP Bulletin from the Foundation Center*** http://fdncenter.org/pnd/rfp/
- ***Grants.gov Grant Opportunity*** http://www.grants.gov/Find#receive
- ***Charity Channel Forum Online Discussion Groups*** http://charitychannel.com/subscribe/
- ***Association of Fundraising Professionals*** http://www.afpnet.org/country.cfm?cntry=USA&folder_id=932
- ***The Grantsmanship Center*** http://www.tgci.com/training/tprogram.asp
- ***Chronicle of Philanthropy*** http://www.philanthropy.com



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